

Mortgage Lead Phone Script New

"Hello _____. This is _____ with the Mortgage Protection Center. I am getting back to you about the request you sent into us on your loan with _____. It's about the mortgage life and disability coverage. The reason I am calling is I am the guy that shows you how this works and my company has assigned me to _____ county this week. I'm calling to find out what time of day works best for you and _____, mornings afternoons or evenings. Now when you say evenings are you saying closer to 5:30 or 8:00. Is that the same for both of you? Great, I will put you down for _____pm, could you please get something to write on, please write down my name _____ with the Mortgage Protection Center, _____ Thursday evening. Now I have your address at 1235 Willow St. Newberry, MI is that correct? What is the nearest cross street? Great, now _____ I need to ask you one more question, not everyone qualifies for all of the plans that we offer because of pre-existing medical conditions, is there anything about you or _____ health that may not allow you to qualify? Are you on any medication? Have you had any major operations in the last 20 years?. Ok _____ I will see you on Thursday at 7:30."